

Sales Team Onboarding Questionnaire

Personal Information

Full Name

Email Address

Phone Number

Previous Experience

Previous Job Title

Previous Company

Years of Experience in Sales

Briefly describe your sales experience

Sales Skills & Knowledge

What do you consider your greatest strengths in sales?

Which CRM or sales tools have you used before?

Have you worked in any specific industries?

Expectations & Goals

What are your professional goals as part of our sales team?

Are there skills or knowledge areas you'd like to develop?

Additional Comments

Is there anything else you'd like us to know?