

Sales Role Interview Assessment

Candidate Information

Candidate Name

Date

Position

Interviewer

Skills Assessment

Skill	Rating (1-5)	Comments
Prospecting & Lead Generation	<div></div>	<div></div>
Communication	<div></div>	<div></div>
Needs Analysis	<div></div>	<div></div>
Objection Handling	<div></div>	<div></div>
Closing	<div></div>	<div></div>

Experience & Achievements

Relevant Sales Experience

Sales Achievements

Role Fit & Motivation

Motivation for This Role

Culture & Team Fit

Overall Assessment

Strengths

Areas for Improvement

Recommendation